

Patrick Oldenburg

Patrick is an experienced sales and business development professional with a history of working in the Telecommunications and SaaS industry for US and German companies. Starting his sales career with mobile content and devices he then directed his focus on the evolution and influence of SaaS. As he is truly passionate about the travel and hospitality industry he strived to step into this market and joined Revinate in 2015. Since then he has been responsible for the business development and sales of the Revinate Marketing / CRM platform in D-A-CH + NL.

About Revinate

Since 2009, Revinate has been on a mission to help hoteliers better understand their guests and deliver more personalized communications and experiences. Built for hotels by hoteliers, Revinate's suite of innovative, industry-leading solutions, Marketing, Surveys, and Reputation, empower hoteliers to unlock the infinite power of their guest data with ease - resulting in higher revenue, engagement, and repeat bookings. Headquartered in San Francisco with regional offices in Amsterdam and Singapore, Revinate proudly counts tens of thousands of the world's leading hotels as loyal customers.

Contact data

Patrick Oldenburg

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Revinate



Event

[Panel: Customer Relationship Management Masterclass](#)

Thursday, March 7, 2019, 17.00 - 17.30

Hall 7.1b, eTravel Lab